## Benchmark Bankshares, Inc.

## CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION

(Unaudited)

| Assets  | September 30,<br>2023 |                            | December 31,<br>2022 |                            | September 30,<br>2022 |                            |
|---|-----------------------|----------------------------|----------------------|----------------------------|-----------------------|----------------------------|
| Cash and due from banks                               | \$                    | 19,089,085                 | \$                   | 20,168,671                 | \$                    | 17,202,754                 |
| Federal reserve excess balance account                |                       | 35,113,133                 |                      | 67,140,594                 |                       | 109,590,702                |
| Total cash and cash equivalents                       | \$                    | 54,202,218                 | \$                   | 87,309,265                 | \$                    | 126,793,456                |
| Investment securities, held to maturity               |                       | 19,750,000                 |                      | 19,750,000                 |                       | 19,750,000                 |
| Investment securities, available for sale             |                       | 96,932,118                 |                      | 138,931,791                |                       | 137,718,105                |
| Interest-bearing time deposits with other banks       |                       | 7,497,995                  |                      | 9,997,995                  |                       | 10,246,995                 |
| Trading securities                                    |                       | 5,133,894                  |                      | 4,996,635                  |                       | 4,696,546                  |
| Marketable equity securities                          |                       | 1,830,683                  |                      | 1,827,447                  |                       | 1,486,798                  |
| Loans, held for sale                                  |                       | -                          |                      | 168,555                    |                       | 862,684                    |
| Loans, held for investment                            |                       | 865,457,378                |                      | 815,910,810                |                       | 780,800,266                |
| Less: Allowance for loan losses                       |                       | (6,959,752)                |                      | (6,831,926)                | _                     | (6,397,123)                |
| Net Loans, held for investment                        |                       | 858,497,626                |                      | 809,078,884                |                       | 774,403,143                |
| Premises and equipment, net Bank owned life insurance |                       | 21,213,402<br>22,751,203   |                      | 18,658,474<br>21,822,154   |                       | 18,634,947<br>21,424,103   |
| Accrued interest receivable                           |                       | 3,217,842                  |                      | 3,254,058                  |                       | 3,100,676                  |
| Deferred income taxes                                 |                       | 4,254,656                  |                      | 4,005,222                  |                       | 4,393,189                  |
| Core deposit intangible asset, net                    |                       | 1,580,950                  |                      | 1,854,112                  |                       | 1,950,000                  |
| Right of use assets                                   |                       | 414,732                    |                      | 452,276                    |                       | 515,366                    |
| Other assets  |                       | 6,158,363                  |                      | 2,565,371                  |                       | 3,374,414                  |
| Total Assets  | \$                    | 1,103,435,682              | \$                   | 1,124,672,239              | \$                    | 1,129,350,422              |
| Liabilities and Stockholders' Equity                  |                       |                            |                      |                            |                       |                            |
| Deposits  |                       |                            |                      |                            |                       |                            |
| Demand (noninterest-bearing)                          | \$                    | 258,518,431                | \$                   | 264,830,005                | \$                    | 292,264,666                |
| Interest-bearing checking accounts                    |                       | 356,735,726                |                      | 372,013,872                |                       | 337,072,601                |
| Money market accounts                                 |                       | 111,263,997                |                      | 148,565,754                |                       | 166,253,476                |
| Savings accounts                                      |                       | 121,365,479                |                      | 134,269,852                |                       | 131,913,022                |
| Time Deposits   |                       | 152,481,893                |                      | 109,513,262                |                       | 109,255,883                |
| Total Deposits  |                       | 1,000,365,526              |                      | 1,029,192,745              |                       | 1,036,759,648              |
| Borrowings  |                       | 1,828,529                  |                      | 2,702,937                  |                       | 2,988,339                  |
| Index retirement plan liability                       |                       | 2,403,577                  |                      | 1,592,287                  |                       | 1,987,808                  |
| Dividends payable                                     |                       | 424.027                    |                      | 1,716,016                  |                       | -                          |
| Lease liability - buildings and equipment             |                       | 424,927                    |                      | 465,154                    |                       | 527,977                    |
| Accrued interest payable                              |                       | 642,050                    |                      | 186,737                    |                       | 153,014                    |
| Accrued income tax payable Other liabilities          |                       | (317,544)                  |                      | 2 162 272                  |                       | 725,215                    |
| Total Liabilities                                     | -                     | 4,052,969<br>1,009,400,034 |                      | 3,162,372<br>1,039,018,248 |                       | 4,260,895<br>1,047,402,896 |
| Stockholders' Equity                                  |                       | 1,009,400,034              |                      | 1,039,010,240              |                       | 1,047,402,830              |
| Common Stock <sup>(1)</sup>                           |                       | 042 705                    |                      | 049 715                    |                       | 947,493                    |
| Additional paid-in capital                            |                       | 943,785<br>5,844,239       |                      | 948,715<br>5,808,102       |                       | 5,660,485                  |
| Retained earnings                                     |                       | 95,774,453                 |                      | 86,607,134                 |                       | 84,384,368                 |
| Unrealized security gains net of tax effect           |                       | (8,526,829)                |                      | (7,709,960)                |                       | (9,044,820)                |
| Total Stockholders' Equity                            |                       | 94,035,648                 |                      | 85,653,991                 |                       | 81,947,526                 |
| Total Liabilities and Stockholders' Equity            | \$                    |                            | \$                   | 1,124,672,239              | \$                    | 1,129,350,422              |
|   | <u> </u>              | , , , , , , , , , , , ,    | ÷                    | . , ,                      | <u> </u>              | . , -,                     |

<sup>(1)</sup> Common Stock, \$0.21 par value and 8,000,000 shares authorized. 4,498,361 shares issued and outstanding as of September 30, 2023; 4,521,648 shares issued and outstanding as of December 31, 2022; 4,515,830 shares issued and outstanding as of September 30, 2022.

## Benchmark Bankshares, Inc. CONDENSED CONSOLIDATED STATEMENTS OF EARNINGS

(Unaudited)

|   | Three Months En | ded September 30, |  |  |
|---|-----------------|-------------------|--|--|
|   | 2023            | 2022              |  |  |
| Interest Income                             |                 |                   |  |  |
| Interest and fees on loans                  | \$11,830,296    | \$ 9,413,716      |  |  |
| Interest on investment securities           |                 |                   |  |  |
| State and political subdivisions            | 259,727         | 269,955           |  |  |
| U. S. Government agencies                   | 434,727         | 539,687           |  |  |
| Trading securities                          | 46,431          | 31,208            |  |  |
| Mortgage-backed securities                  | 58,222          | 610               |  |  |
| Other Securities                            | 118,677         | 113,900           |  |  |
| Time deposits with other banks              | \$107,904       | 3,554             |  |  |
| Interest on federal funds sold              | 562,307         | 521,749           |  |  |
| Total Interest Income                       | 13,418,291      | 10,894,379        |  |  |
| Interest Expense                            |                 |                   |  |  |
| Interest-bearing checking deposits          | 1,321,057       | 170,504           |  |  |
| Savings deposits                            | 35,347          | 35,164            |  |  |
| Time deposits                               | 1,039,062       | 240,520           |  |  |
| Borrowings                                  | 19,448          | 31,116            |  |  |
| Total Interest Expense                      | 2,414,914       | 477,304           |  |  |
| Net Interest Income                         | 11,003,377      | 10,417,075        |  |  |
| Provision for Credit Losses                 | (167,498)       | 338,191           |  |  |
| Net Interest Income After Provision         |                 |                   |  |  |
| for Loan Losses                             | 11,170,875      | 10,078,884        |  |  |
| Other Income                                |                 |                   |  |  |
| Service charges on deposit accounts         | 1,412,790       | 1,285,178         |  |  |
| Gain on sale of loans                       | 74,113          | 184,917           |  |  |
| Gain (loss) on sale of other assets         | 101,029         | 4,270             |  |  |
| Other operating income                      | 480,884         | 1,049,954         |  |  |
| Total Other Income                          | 2,068,816       | 2,524,319         |  |  |
| Other Expenses                              |                 |                   |  |  |
| Salaries and Benefits                       | 4,761,449       | 3,899,745         |  |  |
| Occupancy                                   | 834,891         | 854,782           |  |  |
| Depreciation                                | 349,818         | 308,741           |  |  |
| FDIC insurance                              | 183,745         | 137,333           |  |  |
| Debit card                                  | 788,003         | 606,427           |  |  |
| Internet banking                            | 265,270         | 220,497           |  |  |
| Bank franchise taxes                        | 181,921         | 175,422           |  |  |
| Other operating                             | 1,535,030       | 1,292,720         |  |  |
| Total Other Expenses                        | 8,900,127       | 7,495,667         |  |  |
| Income Before Income Taxes                  | 4,339,564       | 5,107,536         |  |  |
| Provision for Income Taxes                  | 843,362         | 1,002,251         |  |  |
| Net Income                                  | \$ 3,496,202    | \$ 4,105,285      |  |  |
| Earnings Per Common Share - Basic & Diluted | \$ 0.77         | \$ 0.91           |  |  |

## Benchmark Bankshares, Inc. CONDENSED CONSOLIDATED STATEMENTS OF EARNINGS

(Unaudited)

|  | Nine Months End | led September 30,<br>2022 |  |  |
|--|-----------------|---------------------------|--|--|
| Interest Income                                |                 |                           |  |  |
| Interest and fees on loans                     | \$ 33,813,610   | \$ 25,945,612             |  |  |
| Interest on investment securities              | ,,-             | //-                       |  |  |
| State and political subdivisions               | 797,765         | 822,557                   |  |  |
| U. S. Government agencies                      | 1,573,478       | 956,407                   |  |  |
| Trading securities                             | 135,852         | 101,662                   |  |  |
| Mortgage-backed securities                     | 67,488          | 2,079                     |  |  |
| Other Securities                               | \$355,451       | 321,086                   |  |  |
| Interest on time deposits with other banks     | 318,221         | 6,507                     |  |  |
| Interest on federal funds sold                 | \$1,695,074     | 924,397                   |  |  |
| Total Interest Income                          | 38,756,939      | 29,080,307                |  |  |
| Interest Expense                               |                 |                           |  |  |
| Interest-bearing checking deposits             | 2,516,498       | 509,764                   |  |  |
| Savings deposits                               | 105,434         | 97,621                    |  |  |
| Time deposits                                  | 2,277,207       | 769,803                   |  |  |
| Borrowings                                     | 66,409          | 98,412                    |  |  |
| Federal funds purchased                        | 2               | -                         |  |  |
| Total Interest Expense                         | 4,965,550       | 1,475,600                 |  |  |
| Net Interest Income                            | 33,791,389      | 27,604,707                |  |  |
| Provision for Credit Losses                    | \$90,268        | 559,017                   |  |  |
| Net Interest Income After Provision            |                 |                           |  |  |
| for Loan Losses                                | 33,701,121      | 27,045,690                |  |  |
| Other Income                                   |                 |                           |  |  |
| Service charges on deposit accounts            | 4,562,164       | 3,750,368                 |  |  |
| Gain on sale of loans                          | 208,257         | 911,608                   |  |  |
| Gain (loss) on sale of AFS securities          | (104,173)       | -                         |  |  |
| Gain (loss) on sale of other real estate owned | 92,843          | 3,956                     |  |  |
| Other operating income                         | \$2,067,837     | 1,544,208                 |  |  |
| Total Other Income                             | 6,826,928       | 6,210,140                 |  |  |
| Other Expenses                                 |                 |                           |  |  |
| Salaries and Benefits                          | 13,623,530      | 11,762,478                |  |  |
| Occupancy                                      | 2,363,762       | 2,197,580                 |  |  |
| Depreciation                                   | 1,032,780       | 906,052                   |  |  |
| Debit card                                     | 2,141,072       | 1,646,551                 |  |  |
| FDIC insurance                                 | 512,782         | 390,360                   |  |  |
| Internet banking                               | 780,499         | 620,849                   |  |  |
| Bank franchise taxes                           | 560,833         | 526,266                   |  |  |
| Other operating                                | \$4,637,592     | 3,674,548                 |  |  |
| Total Other Expenses                           | 25,652,850      | 21,724,684                |  |  |
| Income Before Income Taxes                     | 14,875,199      | 11,531,146                |  |  |
| Provision for Income Taxes                     | 2,988,127       | 2,230,329                 |  |  |
| Net Income                                     | \$ 11,887,072   | \$ 9,300,817              |  |  |
| Earnings Per Common Share - Basic & Diluted    | \$ 2.63         | \$ 2.06                   |  |  |