## Benchmark Bankshares, Inc.

## Consolidated Statements of Financial Condition

|  | As of December 31, |  |  |
| :--- | ---: | ---: | ---: |
| (dollars in thousands, except per share data) | $\mathbf{2 0 2 3}$ | 2022 |  |
| Assets |  |  |  |
| Cash and due from banks | $\mathbf{\$}$ | $\mathbf{2 6 , 6 0 1}$ | $\$$ |
| Federal reserve excess balance account | $\mathbf{6 5 , 1 1 7}$ | 20,169 |  |
| Total cash and cash equivalents | $\mathbf{9 1 , 7 1 8}$ | 67,141 |  |
| Interest-bearing time deposits with other banks | $\mathbf{5 , 4 9 8}$ | 87,309 |  |
| Investment securities, held to maturity | $\mathbf{1 9 , 7 5 0}$ | 9,998 |  |
| Investment securities, available for sale | $\mathbf{9 6 , 0 6 1}$ | 19,750 |  |
| Trading securities | $\mathbf{5 , 3 6 6}$ | 138,932 |  |
| Marketable equity securities | $\mathbf{1 , 7 7 6}$ | 4,997 |  |
| Loans, held for sale | $\mathbf{-}$ | 1,827 |  |
| Loans, held for investment | $\mathbf{8 9 2 , 2 2 7}$ | 169 |  |
| Less: Allowance for credit losses | $\mathbf{( 7 , 0 0 2 )}$ | 815,911 |  |
| Net Loans, held for investment | $\mathbf{8 8 5 , 2 2 5}$ | $\mathbf{6 , 8 3 2 )}$ |  |
| Premises and equipment, net | $\mathbf{2 1 , 8 2 6}$ | 809,079 |  |
| Bank owned life insurance | $\mathbf{2 2 , 8 6 1}$ | 18,658 |  |
| Accrued interest receivable | $\mathbf{3 , 5 4 8}$ | 21,822 |  |
| Deferred income taxes | $\mathbf{3 , 2 1 4}$ | 3,254 |  |
| Core deposit intangible asset, net | $\mathbf{1 , 4 9 5}$ | 4,005 |  |
| Other assets | $\mathbf{3 , 9 8 6}$ | 1,854 |  |
| Total Assets | $\mathbf{1 , 1 6 2 , 3 2 5}$ | $\mathbf{\$}$ | $1,124,672$ |

Liabilities and Stockholders' Equity
Deposits

| Non-interest bearing demand deposits | $\mathbf{\$}$ | $\mathbf{2 6 1 , 2 5 3}$ | $\mathbf{\$}$ |
| :--- | ---: | ---: | ---: |
| Interest-bearing checking deposits | $\mathbf{3 7 3 , 1 9 6}$ | 264,830 |  |
| Money market deposits | $\mathbf{1 2 5 , 1 9 7}$ | 372,014 |  |
| Savings deposits | $\mathbf{1 1 8 , 3 2 3}$ | 148,566 |  |
| Time deposits | $\mathbf{1 7 5 , 6 6 0}$ | 134,270 |  |
| Total Deposits | $\mathbf{1 , 0 5 3 , 6 2 9}$ | 109,513 |  |
| Borrowings | $\mathbf{1 , 5 3 1}$ | $\mathbf{1 , 0 2 9 , 1 9 3}$ |  |
| Index retirement plan liability | $\mathbf{2 , 0 4 9}$ | 2,703 |  |
| Dividends payable | $\mathbf{1 , 7 9 8}$ | 1,592 |  |
| Accrued interest payable | $\mathbf{9 9 3}$ | 1,716 |  |
| Other liabilities | $\mathbf{3 , 6 3 3}$ | 187 |  |
| Total Liabilities | $\mathbf{1 , 0 6 3 , 6 3 3}$ | $\mathbf{3 , 0 3 9}$ |  |

## Stockholders' Equity

| Common stock ${ }^{(1)(2)}$ | $\mathbf{9 4 3}$ | 949 |  |
| :--- | ---: | ---: | ---: |
| Additional paid-in capital | $\mathbf{5 , 8 6 2}$ | 5,808 |  |
| Retained earnings | $\mathbf{9 7 , 3 7 3}$ | 86,607 |  |
| Accumulated other comprehensive (loss) income | $\mathbf{( 5 , 4 8 6 )}$ | $(7,710)$ |  |
| Total Stockholders' Equity | $\mathbf{9 8 , 6 9 2}$ | $\mathbf{8 5 , 6 5 4}$ |  |
| Total Liabilities and Stockholders' Equity | $\mathbf{\$}$ | $\mathbf{1 , 1 6 2 , 3 2 5}$ | $\mathbf{\$}$ |

[^0]Benchmark Bankshares, Inc.
Consolidated Statements of Operations and Comprehensive Income

| (dollars in thousands, except share and per share data) | Quarter Ended December 31, |  |  |  | December 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2023 |  | 2022 |  | 2023 |  | 2022 |  |
| Interest Income |  |  |  |  |  |  |  |  |
| Interest and fees on loans | \$ | 12,451 | \$ | 10,363 | \$ | 46,265 | \$ | 36,309 |
| Interest on investment securities: |  |  |  |  |  |  |  |  |
| U. S. Government agencies |  | 444 |  | 593 |  | 2,017 |  | 1,549 |
| State and political subdivisions |  | 244 |  | 270 |  | 1,042 |  | 1,093 |
| Mortgage-backed securities |  | 94 |  | 1 |  | 161 |  | 3 |
| Corporate debt |  | 113 |  | 112 |  | 447 |  | 419 |
| Trading securities |  | 63 |  | 33 |  | 199 |  | 135 |
| Other securities |  | 9 |  | 4 |  | 30 |  | 18 |
| Interest on time deposits with other banks |  | 78 |  | 106 |  | 396 |  | 112 |
| Interest on federal funds sold |  | 636 |  | 766 |  | 2,331 |  | 1,690 |
| Total Interest Income |  | 14,133 |  | 12,249 |  | 52,889 |  | 41,329 |
| Interest Expense |  |  |  |  |  |  |  |  |
| Interest-bearing checking deposits |  | 1,324 |  | 180 |  | 3,275 |  | 538 |
| Money market demand deposits |  | 332 |  | 46 |  | 898 |  | 198 |
| Savings deposits |  | 31 |  | 35 |  | 136 |  | 132 |
| Time deposits |  | 1,477 |  | 250 |  | 3,754 |  | 1,020 |
| Borrowings |  | 17 |  | 29 |  | 83 |  | 127 |
| Total Interest Expense |  | 3,181 |  | 539 |  | 8,148 |  | 2,014 |
| Net Interest Income |  | 10,952 |  | 11,710 |  | 44,741 |  | 39,315 |
| Provision for credit losses |  | (93) |  | 459 |  | (3) |  | 1,018 |
| Net Interest Income After Provision for Loan Losses |  | 11,044 |  | 11,251 |  | 44,743 |  | 38,297 |
| Other Income |  |  |  |  |  |  |  |  |
| Service charges on deposit accounts |  | 76 |  | 69 |  | 300 |  | 250 |
| Other service charges and fees |  | 1,495 |  | 1,295 |  | 5,833 |  | 4,864 |
| Gain on sale of loans held for sale |  | 20 |  | 126 |  | 228 |  | 1,038 |
| Gain (loss) on sale of AFS securities |  | (103) |  | - |  | (207) |  |  |
| Gain (loss) on sale of other assets |  | 31 |  | (1) |  | 124 |  | 3 |
| Bargain purchase gain |  | - |  | - |  | - |  | 687 |
| Other operating income |  | 1,012 |  | 914 |  | 3,080 |  | 1,771 |
| Total Other Income |  | 2,532 |  | 2,403 |  | 9,359 |  | 8,613 |
| Other Expenses |  |  |  |  |  |  |  |  |
| Salaries and benefits |  | 4,962 |  | 4,783 |  | 18,586 |  | 16,545 |
| Occupancy and equipment |  | 902 |  | 622 |  | 3,170 |  | 2,545 |
| Data processing and information systems |  | 835 |  | 730 |  | 3,219 |  | 3,014 |
| FDIC insurance |  | 170 |  | 134 |  | 683 |  | 524 |
| Bank franchise taxes |  | 167 |  | 194 |  | 728 |  | 720 |
| Other operating expenses |  | 2,126 |  | 2,225 |  | 8,429 |  | 7,065 |
| Total Other Expenses |  | 9,161 |  | 8,687 |  | 34,814 |  | 30,412 |
| Income Before Income Taxes |  | 4,415 |  | 4,966 |  | 19,288 |  | 16,497 |
| Provision for income taxes |  | 921 |  | 1,028 |  | 3,909 |  | 3,258 |
| Net Income | \$ | 3,495 | \$ | 3,938 | \$ | 15,380 | \$ | 13,240 |
| Basic Earnings Per Common Share: |  |  |  |  |  |  |  |  |
| Weighted Average Shares Outstanding |  | 495,074 |  | 515,956 |  | 4,511,301 |  | 516,656 |
| Earnings Per Common Share | \$ | 0.78 | \$ | 0.87 | \$ | 3.41 | \$ | 2.93 |
| Diluted Earnings Per Common Share: |  |  |  |  |  |  |  |  |
| Weighted Average Shares Outstanding |  | 495,074 |  | 515,956 |  | 4,511,301 |  | 524,843 |
| Earnings Per Common Share | \$ | 0.78 | \$ | 0.87 | \$ | 3.41 | \$ | 2.93 |
| Other Comprehensive Income, Net of Tax: |  |  |  | 22 |  | 23 |  | 22 |
| Unrealized gain (loss) on AFS securities | \$ | 656 | \$ | $(2,022)$ | \$ | (161) | \$ | $(8,789)$ |
| Reclassification of (gains) losses on sale of AFS securities |  | 59 |  | 4,044 |  | 163 |  | - |
| Other comprehensive income (loss), net of tax |  | 715 |  | 2,022 |  | 2 |  | $(8,789)$ |
| Comprehensive income | \$ | 4,210 | \$ | 5,960 | \$ | 15,382 | \$ | 4,451 |


| Benchmark Bankshares, Inc. <br> Selected Ratios (unaudited) |  | of or for the Decem |  | ters ended, 31, |  | twelve <br> Decem |  | ended, |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (dollars in thousands, except per share data) |  | 2023 |  | 2022 |  | 23 |  | 22 |
| Earnings per common share, diluted | \$ | 0.78 | \$ | 0.87 | \$ | 3.41 | \$ | 2.93 |
| Return on average assets (ROA) |  | 1.23\% |  | 1.40\% |  | 1.38\% |  | 1.23\% |
| Return on average equity (ROE) |  | 14.24\% |  | 18.49\% |  | 16.44\% |  | 15.83\% |
| Net interest margin (NIM) |  | 4.13\% |  | 4.44\% |  | 4.29\% |  | 3.89\% |
| Efficiency ratio |  | 67.94\% |  | 64.73\% |  | 64.35\% |  | 63.45\% |
| Book value per share |  | 21.96 |  | 18.94 |  |  |  |  |
| Non-performing assets (NPAs) / total assets |  | 0.18\% |  | 0.11\% |  |  |  |  |
| Annualized Net Charge-Offs / average total loans |  | 0.01\% |  | 0.01\% |  |  |  |  |
| Allowance for credit losses on loans / total loans |  | 0.78\% |  | 0.84\% |  |  |  |  |
| Non-Performing Assets (NPAs) |  |  |  |  |  |  |  |  |
| Nonaccrual loans | \$ | 1,227 | \$ | 540 |  |  |  |  |
| Loans > 90 days past due, but still accruing interest |  | 892 |  | 681 |  |  |  |  |
| Other real estate owned |  | - |  | - |  |  |  |  |
| Total non-performing assets | \$ | 2,119 | \$ | 1,221 |  |  |  |  |
| Other Selected Numbers |  |  |  |  |  |  |  |  |
| Total assets | \$ | 1,162,325 | \$ | 1,124,672 |  |  |  |  |
| Loans, net |  | 885,225 |  | 809,079 |  |  |  |  |
| Deposits |  | 1,053,629 |  | 1,029,193 |  |  |  |  |
| Stockholders' equity |  | 98,692 |  | 85,654 |  |  |  |  |
| Quarterly average assets |  | 1,125,623 |  | 1,116,708 |  |  |  |  |
| Quarterly average loans |  | 879,623 |  | 801,086 |  |  |  |  |
| Quarterly average earning assets |  | 1,051,704 |  | 1,046,270 |  |  |  |  |
| Quarterly average deposits |  | 1,018,910 |  | 1,021,643 |  |  |  |  |
| Quarterly average equity |  | 97,354 |  | 84,492 |  |  |  |  |


[^0]:    ${ }^{(1)}$ Common Stock, $\$ 0.21$ par value and $8,000,000$ shares authorized. 4,493,890 and $4,521,648$ shares issued and outstanding as of December 31, 2023 and 2022, respectively.
    ${ }^{(2)} 4,149$ and 3,959 shares outstanding as of December 31, 2023 and December 31, 2022, respectively, are restricted shares.

